



## **9M FY2009**

**Revenues improve 45% to Rs. 23,189 million**

**EBIDTA at Rs. 2,221 million, up 29%**

**PAT up 9% to Rs. 723 million**

**Diluted EPS stands at Rs. 16.71**

**Mumbai, January 31, 2009:** PSL Limited (PSL), the largest manufacturer of high-grade large diameter Helical Submerged Arc Welded (HSAW) pipes in India and a leader in pipe coating solutions, yesterday announced its results for the quarter and nine months ended December 31, 2008.

### **Q3 FY 2009 financial performance (compared with Q3 FY 2008)**

- Revenues stand at Rs. 9,987.7 from Rs. 6,779.1 million, up by 47.3%
- PBIDT improves 27.0% to Rs. 898.3 million from Rs. 707.5 million
- PAT at Rs. 246.8 million from Rs. 301.9 million
- Diluted EPS at Rs. 5.70

### **9M FY 2009 financial performance (compared with 9M FY 2008)**

- Revenues up 45.3% to Rs. 23,189.2 million from Rs. 15,956.4 million
- PBIDT at Rs. 2,220.9 million from Rs. 1,724.6 million an improvement of 28.8%
- PAT increases 17.7% to Rs. 723.3 million from Rs. 664.5 million
- Diluted EPS stands at Rs. 16.93



### **Order book update**

The Company's consolidated order book position as on December 31, 2008 stood at Rs. 60,000 million providing significant revenue visibility for the near future.

### **Commenting on the performance for Q3 & 9M FY2009, Mr. Ashok Punj, Managing Director of PSL Limited, said:**

*"PSL's healthy performance in challenging conditions reflects the soundness of its business model and manifests that PSL is on a growth path even in these uncertain times.*

*Our order book as on December 31, 2009 stands at Rs. 60,000 million. With our strong order book and enhanced capacity we intend to demonstrate resilience and grow in the coming quarters."*

### **Note on quarterly results:**

The Company operates in a sector where the major revenues and profit are booked on completion of projects or on completion of specific milestones, which may lead to uneven revenue and profit reporting on a quarter to quarter basis. The performance of the Company is therefore best monitored on an annual basis and the health of the business can be determined more from the order book position / order profile / sector developments, and the Company's ability and capacity to execute large orders.

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## Details to announcement

### Financial Overview and Discussions

(All comparisons on a corresponding period basis)

(All rupee figures in Rs. million unless stated otherwise)

### Financial overview

#### Revenues

<b>Particulars</b>	<b>Rs.</b>
<b>Q3 FY2009</b>	<b>9,987.7</b>
Q3 FY2008	<b>6,779.1</b>
<i>Shift %</i>	47.3
<b>9M FY2009</b>	<b>23,189.2</b>
9M FY2008	<b>15,956.4</b>
<i>Shift %</i>	45.3

In Q3 FY2009, revenues stood at Rs. 9,987.7 from Rs. 6,779.1 million implying a 47.3% increase. This increase in top line was driven by improved pipe sales volumes. Pipe sales for the quarter stood at around 170,000 tonnes versus 131,768 tonnes in the corresponding quarter last year.

In the 9M period under review pipe sales grew to 311,584 tonnes compared to 278,016 in the corresponding period last year. Growth in revenues was driven by higher volumes in the nine month period under review.

### PBIDT

<b>Particulars</b>	<b>Rs.</b>
<b>Q3 FY2009</b>	<b>898.30</b>
Q3 FY2008	<b>707.5</b>
<i>Shift %</i>	<i>27.0</i>
<b>9M FY2009</b>	<b>2,220.9</b>
9M FY2008	<b>1,724.6</b>
<i>Shift %</i>	<i>28.8</i>

In the quarter under review, PBIDT grew 27.0% to Rs. 898.3 million from Rs. 707.5 million mainly on account of volume enhancement. Similarly even in 9M FY2009 operating profits grew 28.8% to Rs. 2,220.9 million from Rs. 1,724.6 million.

### Earnings overview

<b>Particulars</b>	<b>PBT</b>	<b>PAT</b>
<b>Q3 FY2009</b>	<b>367.8</b>	<b>246.8</b>
Q3 FY2008	414.7	301.9
<i>Shift %</i>	<i>(11.3)</i>	<i>(18.3)</i>
<b>9M FY2009</b>	<b>1,078.3</b>	<b>723.3</b>
9M FY2008	915.9	664.5
<i>Shift %</i>	<i>17.7</i>	<i>8.8</i>

In Q3 FY2009, Depreciation increased by 15.5% to Rs. 150.4 from Rs. 130.2 million. Interest cost stood at Rs. 380.1 million from Rs. 162.6 million. This affected the Company's PAT performance marginally.

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